

# **BOARD OF REGENTS SUPPORT FUND (BoRSF) OPPORTUNITIES**

## **FY 2020-21 FUNDING CYCLE**



# **BoRSF STRUCTURE**

## **CONSTITUTIONAL DEFINITION & REQUIREMENTS**

### **Two Postsecondary Education Goals Framed as Equal:**

- Improve the Quality of Higher Education
- Enhance Economic Development in Louisiana

### **Expenditures Permitted for “Any or All” of the Following:**

- Carefully Defined Research Efforts
- Endowment of Chairs for Eminent Scholars
- Enhancement of the Quality of Academic, Research or Agricultural Departments or Units Within a Post-Secondary Institution
- Recruitment of Superior Graduate Students



# BoRSF FUNDING PROGRAMS

## Endowed Chairs

Recruiting and retaining game-changing faculty – matches private contributions to establish chairs in increments of \$1 million

## Recruitment of Superior Grad Students

### (Endowed Grad Scholarships)

Attracting the highest quality students to Louisiana for research & study in key programs – establishes permanent endowed scholarship funds for superior students in departments with existing or prospective eminence

## Research & Development

(Research Competitiveness Industrial Ties/Proof-of-Concept Awards to LA Artists & Scholars)

Building competitiveness & partnerships to contribute to fundamental knowledge and economic development – funds summer research time, student support, travel, supplies, market research studies, and equipment/supplies

## Enhancement

(Departmental BoR/SREB **Professorship & Two-Yr. Workforce Scholarship Endowments** Federal Matching)

Foundational support for academic & research programs/units – funds instructional and research equipment and supplies, curricular redesign efforts, student experiences, visiting speakers, endowment matching, and other academic support activities.



**MAJOR PROGRAM CHANGES FOR FY 2020-21?**

**NONE!**

**BUDGET IMPLICATIONS OF COVID-19?**

**Possible cut – 5-10%**



# GRANT PROGRAMS: DIRECT SUPPORT



## BoRSF GENERAL ELIGIBILITY & FUNDING

- All public postsecondary ed campuses, plus private campuses that are members of LAICU, are eligible
- BoRSF supports all academic and workforce disciplines – check restrictions for individual programs
- Most grant projects require faculty leadership and are submitted via the Office of Sponsored Programs or its equivalent; endowments are submitted by the campus and have different pre- and post-award requirements
- Funding is public, so subject to disclosure; most documentation submitted to BoR, including proposals, is public record



# DEPARTMENTAL ENHANCEMENT

- Program Goal: Enhance the capacity and quality of high-priority departments and academic units
- Eligibility: All academic disciplines on a rotating basis (one year on, one year off); targeted workforce eligible every year
- Grant Types:
  - **Comprehensive**: Large-scale awards to move the unit in a holistic way toward strategic goals. Up to five years, up to \$1M total funding, one proposal per unit
  - **Targeted**: Smaller-scale awards to provide focused enhancement of a critical unit priority. One-year award, up to \$200,000, no limit on proposals per unit



## TYPES OF PROJECTS

- Infrastructure (non-capital): Buy tools to create/expand capacity
- New Frontiers: Pilot and implement new initiatives
- Enhancement: Advance/change directions of work already in progress
- Faculty Development: Learn new skills, new approaches
- Typically Disallowed/Undesirable Uses: Additional compensation (overload, etc.) for LA faculty, capital expenses, standard operating costs, supplanting existing resources, restoring budget cuts





# BOR/SREB DOCTORAL STUDENT SUPPORT

- Program Goal: Build diversity in the professoriate by recruiting, retaining and graduating URM PhD students
- Eligibility: Campus graduate schools or central offices for graduate training
- Partnership with SREB: Membership in SREB's Doctoral Scholars Program for all appointed students; appointees must meet SREB eligibility requirements
- Funding: Annual provision of \$10,000 student support + \$5,000 SREB DSP membership for each student; institutional match of \$10,000 additional support per student required
- Duration: 3 years



# FY 2019-20 DEPT ENH COMPETITION PROFILE

- **178 Proposals Received**
  - 26 Comprehensive
  - 147 Targeted
  - 5 BoR/SREB
  - Total Requested: \$22,943,830
  
- **29 Proposals Funded**
  - 3 Comprehensive (12%)
  - 21 Targeted (14%)
  - 5 BoR/SREB (100%)
  - Total Awarded: \$2,610,108 (11%)



# R&D PROGRAMS

- Research Competitiveness: One- to three-year awards to help faculty near competitiveness for federal research dollars overcome barriers and secure federal funding ( $\leq$ \$200,000 total for multi-year awards (with annual caps);  $\leq$ \$20,000 for one-year)
- Industrial Ties Research: One- to three-year awards for research projects with industry buy-in and potential for development and diversification of LA's economic base ( $\leq$ \$350,000 total with annual caps)
- Proof-of-Concept/Prototyping: One-year prototype development or proof-of-concept awards for research with near-term commercialization/tech transfer potential (\$10,000-40,000 for one-year project)
- Awards to LA Artists and Scholars: One-year awards for completion of major projects in arts, social sciences and humanities ( $\leq$ \$50,000)



# FY 2019-20 R&D COMPETITION PROFILE

## ➤ **287 Proposals Received**

- 169 RCS; 36 ITRS; 22 PoC/P; 60 ATLAS
- \$14,575,508 requested; \$2,400,000 budgeted

## ➤ **54 Projects Funded**

- 31 RCS; 6 ITRS; 7 PoC/P; 10 ATLAS
- Total Awarded: \$2,422,373 (17% of requested)

## ➤ **Success Rate: 19%**



# **ENDOWMENT PROGRAMS: FUNDS FOR INVESTMENT AND PERMANENT SUPPORT**



# COMPETITIVE MATCHING

## ➤ **Endowed Chairs for Eminent Scholars**

- Purpose: Recruit senior faculty in highest priority research/teaching areas
- Increment: \$600,000 private/\$400,000 BoRSF

## ➤ **Endowed Two-Year Workforce Scholarships**

- Purpose: Recruit/retain students in high-need workforce areas
- Increment: \$20,000 private/\$20,000 BoRSF in priority areas (see policy); \$10,000 private/\$10,000 BoRSF in nursing, allied health & STEM transfer

## ➤ **Endowed Graduate Scholarships**

- Purpose: Recruit/retain superior graduate & professional students and post-doctoral fellows
- Increment: \$60,000 private/\$40,000 BoRSF



# NON-COMPETITIVE MATCHING:

## Endowed Professorships & First-Gen Scholarships

- Annual Funding Guarantee: 2 slots per campus
- Purposes:
  - Professorships: Recruit/retain high-value faculty who contribute significantly to the campus's role, scope, mission, and strategic priorities
  - Scholarships: Provide support to first-in-family undergraduate students by combining endowment earnings with on-campus employment
- Increments: \$80,000 private/\$20,000 BoRSF; \$40,000/\$10,000 for first-gen scholarships at two-yr. campuses
  - Campuses with fewer than 15 matched slots: 60% private/40% BoRSF, with minimum \$100,000 Professorships and \$50,000 First-Gen Scholarships until 15 in place



# HOW BORSF ENDOWMENTS WORK

- Private + BoRSF Matching = Permanent Corpus
- Earnings Over Corpus = Expendable Funds
- Uses of Expendable Funds: Professional activities in support of faculty holder; student scholarships. All spending guided by donor specifications and BoR program policies
- Additional Restrictions: Emphasis on Use
  - Expendable funds must be used for faculty/student support (4% spending or higher preferred)
  - Cap on retention of expendable funds
  - Limits on number and duration of vacancies





# DEADLINES FOR SUBMISSION

- Departmental ENH: October 26, 2020
- BoR/SREB Doctoral Support: November 2, 2020
- RCS:
  - Notice of Intent (mandatory): **September 30, 2020\***
  - Full Proposal: November 9, 2020
- ITRS & PoC/P:
  - Notice of Intent (mandatory): **September 30, 2020\***
  - Full Proposal: November 2, 2020
- ATLAS:
  - Notice of Intent (mandatory): October 12, 2020
  - Full Proposal: November 23, 2020
- Competitive Endowments (EC, EWF & EGS): February 1, 2021
- Endowed Professorships: March 31, 2020

**\* Extended due to Hurricane Laura; RFP addendum will be posted 9/3/20**



# SUCCEEDING IN BoRSF COMPETITIONS

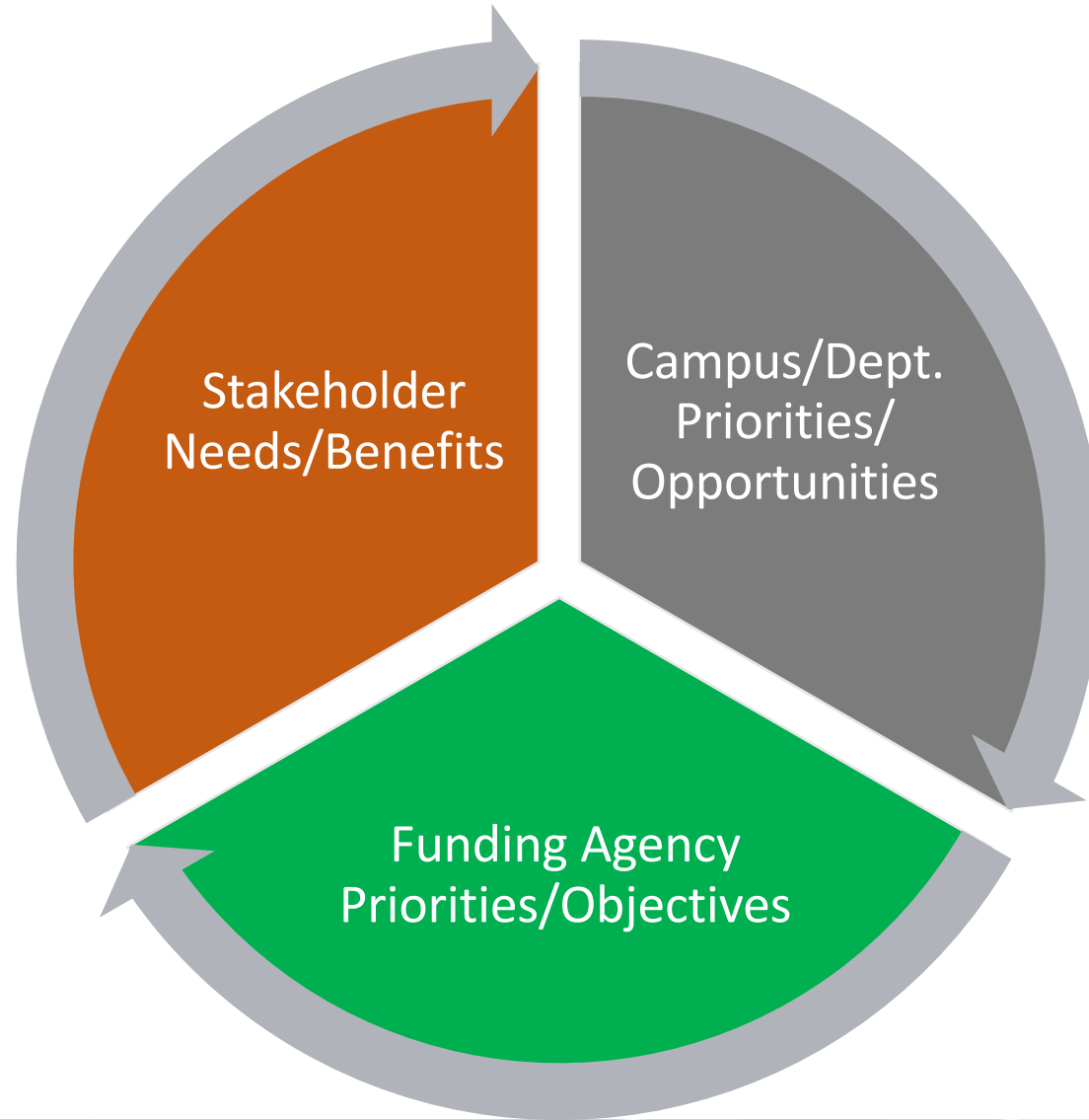


# APPROACHING A HIGHLY COMPETITIVE PROCESS

- Persistence – Apply early and often, learn from experience, listen to reviewer comments even when you disagree
- Awareness – Know what opportunities are out there, how competitive they are, what kinds of projects work; ask questions to program managers
- Obedience – Follow the rules
- Empathy – Understand what every party to the transaction wants and needs



# BALANCE AMONG THE ELEMENTS



# A GOOD PROPOSAL & WORKPLAN

- **Before Funding:**
  - **Align the Idea**
    - Department/unit strategic priorities
    - Campus role, scope, mission & priorities
    - Funding source goals
  - **Document and support arguments for need and value**
- **During the Project: Specify how work will proceed, its impact over and after the grant, and what success will look like**
- **After the Project: Define consequences of project completion; present a plan for post-award sustainability (concrete, realistic, detailed plans)**



# WRITING FOR EXTERNAL REVIEWERS

- Awareness of program goal, program guidelines, & scoring rubric
- Strong arguments rooted in the purposes, goals, & objectives of the funding
- Explanations of specific campus/dept./professional contexts and priorities
- Knowledge of the state-of-the-art in the subject area and how the project fits/advances
- All significant data presented with appropriate context to show need, impact, and long-term value of the investment for the campus and the State



# WINNING THE COMPETITIONS

- Show clear and meaningful alignment with the RFP and campus/unit priorities
- Emphasize need, impact, quality, and sustainability (if appropriate)
- Anticipate questions, concerns, and challenges



# POST-AWARD REQUIREMENTS

- Contract between BoR and campus/system
- Compliance with reviewer stipulations and match rate required
- Detailed budget and budget justification
- BoRSF payments in advance; multi-year projects have retainage
- Annual and final project and financial reports
- Major changes (project, budget, personnel) generally require BoR approval (specified in contract)





# RFPs, POLICIES & MORE INFORMATION

<https://web.laregents.org>

<https://web.laregents.org/programs>

[https://web.laregents.org/downloads\\_page/rfps-policies-forms](https://web.laregents.org/downloads_page/rfps-policies-forms)

## **Program Managers (contact info also in RFPs):**

- Departmental ENH: Bryan Jones ([bryan.jones@laregents.edu](mailto:bryan.jones@laregents.edu))
- R&D (RCS, ITRS, PoCP): Zenovia Simmons ([zenovia.simmons@laregents.edu](mailto:zenovia.simmons@laregents.edu))
- ATLAS: Carrie Robison ([carrie.robison@laregents.edu](mailto:carrie.robison@laregents.edu))
- General Questions: Carrie Robison
- Regents Phone: (225) 342-4253



# Q&A LISTS AND TECHNICAL SUPPORT

**Q&As (updated throughout the question period, ending Oct. 15):**

[https://web.laregents.org/downloads\\_page/frequently-asked-question/](https://web.laregents.org/downloads_page/frequently-asked-question/)

**Technical Issues with LOGAN Access, Forms, Uploads, etc. (only for tech questions, not programmatic):**

[support@laregents.org](mailto:support@laregents.org)

